

**ALSTOM****FAX**

To: **Jon Christensen**  
Intermountain Power Service Corp.

From: **Steve Klein**  
Project Manager

Fax: 435-864-6670  
cc:

Tel: 412-967-7168  
Fax: 412-967-7668  
Email: [Steve.klein@tde.alstom.com](mailto:Steve.klein@tde.alstom.com)

Your Ref: Contract No. 04-45605  
Our Ref: GD70107  
Project: Unit #1 ID Fans Adjustable Speed Drive

Date: 24-Nov-03  
No. of Pgs.: 1 of 2  
Comm. No: AP-IP-L-009

Subject: Quotation for Upgrade to States Terminal Blocks

Jon,

Attached is our letter quoting the incremental costs for providing States stud-type terminal blocks. I am not planning to mail the original letter unless you advise the need to have it.

Best Regards,



ALSTOM Power Conversion Inc.  
610 Epsilon Drive  
Pittsburgh, PA 15238-2880 USA  
Tel.: +1 (412) 967 0765  
Fax: +1 (412) 967 7660  
[www.alstom.com](http://www.alstom.com)

**IP7\_025978**

**ALSTOM****Power Conversion**

To: Mr. George W. Cross  
President and Chief Operating Officer  
Intermountain Power Service Corporation  
850 West Brush Wellman Road  
Delta, UT 84624-9546

From: Stephen P. Klein  
Project Manager

cc: Attention: Jon Christensen,  
Contract Administrator

Tel: 412 967-7168  
Fax: 412 967-7668  
Email: [Steve.klein@tde.alstom.com](mailto:Steve.klein@tde.alstom.com)

Your Ref: Contract No.: 04-45605  
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Date: November 24, 2003  
No. of 1 of 1

Project: Unit No. 1 ID Fans Adjustable Speed Drive

Pgs.:  
Comm. AP-IP-L-009  
No:

Subject: Quotation for Upgrade to States Terminal Blocks

Dear Jon:

Alstom is pleased to submit our quotation for upgrading to States terminal blocks from our standard of Entrelec for all IPSC connections. This price covers only the incremental cost of providing a quantity of twelve (12) 12-point and eight (8) 20-point States terminal blocks in lieu of Entrelec. There are no engineering or administrative costs included.

The total cost for this upgrade is \$1,560.00.

Please advise as early as possible of your acceptance of this offer, as we must proceed with ordering material quickly to maintain our manufacturing schedule.

Let me know if you have any questions.

Sincerely,



Stephen P. Klein

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Pittsburgh, PA 15238-2880  
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